Productivity Models in Home Health and Hospice

presented by
Karen A. Vance, OTR,
Supervising Consultant,
BKD Health Care Group, Colorado Springs, CO

Tuesday, February 10, 2015 * 2:00 – 3:30 p.m. EST

Webinar Overview: Traditional standard of measuring productivity in home health and hospice is counter intuitive to the product being delivered. This session will discuss the flawed logic of longstanding assumptions behind productivity measures. We will then introduce an alternative that better aligns the product sold with the measures of productive service delivery. Sample processes and tools will be used to illustrate operationalizing this productivity model.

Objectives: After attending this webinar, the home health participant will be able to:

- Explain baseline assumptions for productivity standards;
- List strategies for effective productivity monitoring; and
- Describe elements for objective management of productivity.

Speaker:
Karen A. Vance, OTR
Supervising Consultant
BKD Health Care Group, Colorado Springs, CO

Karen has been with BKD Health Care Group since 2003, delivering clinical and operations consulting services to home care providers. She also provides reimbursement and compliance consulting services and helps home care providers establish and maintain quality management practices. With home care experience since 1981 as a provider, clinical and regulatory manager, Karen has presented home care seminars since 1988 for national, state and regional health care associations and industry media organizations.

Target Audience: Administrators, clinical managers, HR personnel
Convenience: Enjoy the convenience and cost-efficiency of a webinar – watch the speaker’s slide presentation on the internet while listening by telephone or through your computer’s microphone and speakers (VoIP). There is no limit to the number of attendees from your agency who may participate at your site using one phone line and a computer with internet access.

Registration Fee: HCANH Members: $169 per agency line; Non-Members: $269 per agency line. Registration fees are based on one phone/webinar connection; multiple site participation for your agency will require a separate registration fee for each connection.

Registration Deadline: Friday, February 6, 2015

Confirmation: Approximately five days prior to the webinar, a confirmation will be e-mailed to you. This confirmation will include a link to access the presentation handouts, the sign-in sheet, and evaluation, as well as a link enabling you to access the webinar.

CEUs: 1.5 Contact hours will be awarded for this program.

Questions? Contact Leslie Hammond, at 603.225.5597 or lhammond@homecarenh.org

See Next Page for Registration Form....
Productivity Models in Home Health and Hospice
HCANH Webinar Registration Form

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REGISTRATION INSTRUCTIONS:
1. Use a separate form for each registration. Photocopy of original is acceptable. Each registration is for one (1) phone connection only. SHARING OF REGISTRATION OR FEES WITH OTHER AGENCIES AND/OR INDIVIDUALS IS PROHIBITED.
2. Please note our cancellation policy: If you cancel your registration prior to five business days before the program, you will receive a refund less 25% for administrative costs. All cancellations must be made in writing. No refunds for cancellations or exchanges within five business days of the program. If due to unforeseen circumstances we must cancel this event, registrants will receive a full refund.
3. Payments are not deductible as charitable contributions for federal income tax purposes. However, payments may be deductible under other provisions of the IRS.

Please complete the following information and mail, email, or fax to:
HCANH, 8 Green Street, Concord, NH 03301
Fax: 603-225-5817, Ph: 603-225-5597
Email: lhammond@homecarenh.org

Contact Person: __________________________  E-mail: __________________________
Agency: __________________________
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